

Benefits for Employers and Trainees



What are traineeships?

Traineeships are structured training programs that allow new entrants into the industry to undertake a combination of work and study in order to gain the skills and knowledge required to have a successful career in the industry. Real Estate traineeships are 24 months in duration and require the employer and trainee to sign a training contract through an Australian Apprenticeship Centre.

Which traineeships are available through the REIQ?

The REIQ offers a choice of Certificate Level IV traineeships in five streams – Sales, Property Management, Licensing, Business Broking and Commercial & Industrial. The mandatory competencies required for registration with the Office of Fair Trading are available as part of the Certificate IV traineeships provided by the REIQ. So in other words, new employees can gain the educational requirement for registration.

What are the benefits?

Employer benefits:

- Your staff trained by industry specialists in best practice, legislation and practical skills
- Office of Fair Trading Registration training requirements included in all traineeships
- Training Wage Award - State or Federal rates apply for new employees
- Employer incentives ranging from \$4000 - \$5500 (eligibility criteria applies)
- Significantly discounted training fees for traineeships

Trainee benefits:

- Formal competencies that comply with Office of Fair Trading requirements for registration and/or licensing
- Comprehensive training by industry professionals
- Potential to earn commission while learning
- Nationally recognised qualification that will enhance your current and future career prospects

How to get started

Employers: Contact your local REIQ office for more information.

Trainees: Find a prospective employer who would like to employ you as a trainee, then contact REIQ to commence training.

Fees and incentives	Received by employer	Paid by employer
TRAINEESHIP FEES Sales, Property Management, Licensed Agent: Training contribution paid up front by employer (member) Training contribution paid up front by employer (non-member) Business Broking, Commercial & Industrial: Training contribution paid up front by employer (member) Training contribution paid up front by employer (non-member)		\$2200 \$3000 \$3000 \$3800
COMMONWEALTH GOVERNMENT INCENTIVES Commencement Incentive Payment (paid 3 months after commencement) Completion Incentive Payment (Paid on completion of traineeship) If your trainee is 45 years or over, additional funding of \$1500 may apply. See AAC for further details.	\$1500 \$2500 (total of \$4000)	

PRIOR QUALIFICATIONS

Federal government incentives preclude trainees who have achieved a Level III certificate or higher within the previous seven years. The only exception to this is where a trainee has achieved this qualification as part of a school-based vocational programme. The Australian Apprenticeships Centre that you deal with will be able to assess your trainee's suitability and provide further information on incentives.

